MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Financial Statements Year Ended April 30, 2016



	Page
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Changes in Net Assets	4
Statement of Revenues and Expenditures	5
Statement of Cash Flows	6
Notes to Financial Statements	7 - 10
Unaudited Schedule of Fundraising and Grant Revenue (Schedule 1)	11
Unaudited Schedule of Administrative Expenditures (Schedule 2)	12
Unaudited Schedule of Student Store and Food and Beverage Services (Schedule 3)	13
Unaudited Schedule of Student Union Fees Income and Expenses (Schedule 4)	14





INDEPENDENT AUDITOR'S REPORT

To the Members of Mount Saint Vincent Student Union Association

We have audited the accompanying financial statements of Mount Saint Vincent Student Union Association, (the "Association"), which comprise the statement of financial position as at April 30, 2016, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and the related notes which contain a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

(continues)

Independent Auditor's Report to the Members of Mount Saint Vincent Student Union Association *(continued)*

Basis for Qualified Opinion

The Association derives revenue from fundraising activities, as well as student store and food and beverage services, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Association and we were not able to determine whether any adjustments might be necessary to revenue, excess of revenues over expenses, and cash flows from operations for the year ended April 30, 2016; current assets as at April 30, 2016; and net assets at both the beginning and end of the year ended April 30, 2016.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the basis for qualified opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Mount Saint Vincent Student Union Association as at April 30, 2016 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Pard &

Bedford, Nova Scotia April 13, 2017 DAVID STRONG CHARTERED ACCOUNTANT INC.



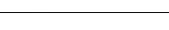
MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Statement of Financial Position

April 30, 2016

		2016	2015
ASSETS			
CURRENT			
Cash and cash equivalents - unrestricted	\$	115,086	\$ 137,034
Cash and cash equivalents - restricted (Note 6)		39,000	39,000
Accounts receivable		42,848	65,506
Inventory HST recoverable		11,313 2,373	10,961
Prepaids and deposits		21,809	- 16,699
Funds in trust, Mount Saint Vincent University (Note 4)		192,000	194,952
		424,429	464,152
CAPITAL ASSETS (Note 3)		77,329	31,464
	\$	501,758	\$ 495,616
LIABILITIES AND NET ASSETS			
CURRENT			
Accounts payable and accrued liabilities Harmonized sales tax payable	\$	58,088 -	\$ 63,299 153
		58,088	63,452
NET ASSETS			
Invested in capital assets		77,329	31,464
Unrestricted		366,341	400,700
		443,670	432,164
	<u>\$</u>	501,758	\$ 495,616

ON BEHALF OF THE ASSOCIATION

_____ Executive Member



_____ Executive Member



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Statement of Changes in Net Assets

	 vested in bital Assets	-	nrestricted let Assets	2016	2015
NET ASSETS - BEGINNING OF YEAR	\$ 31,464	\$	400,700	\$ 432,164	\$ 382,107
Purchases of capital assets	54,929		(54,929)	-	-
Excess of revenue over expenses	(9,064)		20,570	11,506	50,057
NET ASSETS - END OF YEAR	\$ 77,329	\$	366,341	\$ 443,670	\$ 432,164



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION

Statement of Revenues and Expenditures

	2016	2015
REVENUE		
Student Union fees (Schedule 4)	\$ 572,115	\$ 549,231
Health and dental plan	302,034	350,641
Fundraising and grants (Schedule 1)	 42,226	37,861
	 916,375	937,733
EXPENSES		
Subsidy to pub/cornerstore	4,016	27,149
Health and dental plan	302,880	358,172
Society subsidies	5,784	3,954
Administrative expenditures (Schedule 2)	 501,307	449,747
	 813,987	839,022
EXCESS OF REVENUE OVER EXPENSES FROM OPERATIONS	102,388	98,711
UNAUDITED SCHEDULE OF STUDENT STORE AND FOOD AND BEVERAGE SERVICES (Schedule 3)	 (90,882)	(48,654)
EXCESS OF REVENUE OVER EXPENSES	\$ 11,506	\$ 50,057



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION

Statement of Cash Flows

	2016	
Cash flows from operating activities Excess of revenue over expenses	\$ 11,506	\$ 50,057
Item not affecting cash: Amortization of capital assets	9,038	7,717
	 20,544	57,774
Changes in non-cash working capital: Accounts receivable Inventory Accounts payable and accrued liabilities Prepaids and deposits HST payable (recoverable)	 22,655 (352) (5,208) (5,110) (2,526)	(64,727) (3,931) (31,138) (177) 117,254
	 9,459	17,281
Cash flows from operating activities	 30,003	75,055
Cash flows from investing activity Purchase of capital assets	 (54,904)	(1,183)
Cash flows from financing activity Funds in trust, Mount Saint Vincent University	 2,953	(61,903)
INCREASE (DECREASE) IN CASH FLOW	(21,948)	11,969
Cash - beginning of year	 176,034	164,065
CASH - END OF YEAR (Note 6)	\$ 154,086	\$ 176,034



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Notes to Financial Statements Year Ended April 30, 2016

1. NATURE OF OPERATIONS

Mount Saint Vincent Student Union Association (the "Association") is a Not-For-Profit organization working both for, and with, the students of Mount Saint Vincent University ("MSVU"). Elected members represent all students at the university, bringing forth concerns and issues affecting students on a daily basis. Employing upwards of 50 part-time workers, the association operates a numbers of student services including a cornerstore, pub, information desk, children's play centre, food bank, diversity centre, in addition to the health and dental plans. The association also organizes and facilitates many events on campus including the annual Frosh Week activities. As a Not-For-Profit organization, the association is exempt from income tax.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO").

Revenue recognition

Contributions

Contributions are recognized using the deferral method. Externally restricted contributions relating to expenses of the current period are recognized as received. Externally restricted contributions for expenses relating to future periods are deferred and recognized in the same period as the expenses. Contributions for the purchase of capital assets are deferred and recognized on the same basis as the amortization expense of the asset over its useful life. Internally restricted contributions are recognized as received.

Student Union fee revenue

Student Union fee revenues are recognized as received from MSVU, in accordance with the CPA Canada Handbook, Section 3400- Revenue. Student fee revenue is allocated to specific programs of the Student Union based on full-time and part-time staff working in each department. Revenues allocated to the Student Union have been recorded on a net basis as the Student Union acts as an agent in the transaction on behalf of MSVU. Gross revenues as a result of these transactions have been disclosed in schedule 4 to the financial statements.

Investment income

Investment income is recognized as earned.

Health and Dental Plan

Fees received from MSVU for insurance premiums are shown gross of the related insurance premium expense.

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MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Notes to Financial Statements Year Ended April 30, 2016

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Management estimates

The preparation of the financial statements in conformity with ASNPO requires the organization's management to make estimates, assumptions and allocations that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those reported.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

The cost of inventories recognized as an expense during the year was \$10,961 (2014 - \$7,030).

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization. Capital assets are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Furniture and fixtures	20%	declining balance method
Leasehold improvements	20%	declining balance method

The Association regularly reviews its capital assets to eliminate obsolete items.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Cash and cash equivalents

Cash and cash equivalents include cash on hand , balances with banks and short-term investments. Bank borrowings are considered to be financing activities. Restricted cash relates to cash that is internally restricted to cover specific expenses of future periods.

Comparative figures

Certain comparative figures reported in these financial statements have been reclassified to conform to the current year financial statement presentation.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments

Initial measurement

Financial instruments are measured at fair value when issued or acquired. For financial instruments subsequently measured at cost or amortized cost, fair value is adjusted by the amount of the related financing fees and transactions costs. Transaction costs and financing fees relating to financial instruments that are measured subsequently at fair value are recognized in operations in the year in which they are incurred.

Subsequent measurement

At each reporting date, the Student Union measures its financial assets and liabilities at cost or amortized cost (less impairment in the case of financial assets), except for investments, which must be measured at fair value. The financial instruments measured at amortized cost are amounts receivable, accounts payable, and accrued liabilities and other liabilities.

For financial assets measured at cost or amortized cost, the Student Union regularly assesses whether there are any indications of impairment. If there is an indication of impairment and the Student Union determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of revenues and expenses. Any reversals of previously recognized impairment losses are recognized in the statement of revenue and expenses in the year the reversal occurs.

The Student Union's financial instruments consist of cash, restricted cash, amounts receivable, accounts payable and accrued liabilities and other liabilities. Unless otherwise noted, it is management's opinion that the Student Union is not exposed to significant interest, currency or credit risks arising from these financial instruments. The fair values of these financial instruments approximate their carrying value, unless otherwise noted.

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3. CAPITAL ASSETS

	Cost	 cumulated nortization	N	2016 let book value	N	et book value
Furniture and fixtures - Student						
Union	\$ 147,339	\$ 134,480	\$	12,859	\$	16,074
Furniture and fixtures - Cornerstore	67,519	14,945		52,574		520
Leasehold improvements - Student						
Union	64,255	60,965		3,290		4,112
Leasehold improvements - Pub	99,585	91,831		7,754		9,693
Furniture and fixtures - Pub	 1,183	331		852		1,065
	\$ 379,881	\$ 302,552	\$	77,329	\$	31,464



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Notes to Financial Statements Year Ended April 30, 2016

4. FUNDS HELD IN TRUST

Student fees received by the Student Union are dependent on the enrolment levels at Mount Saint Vincent University. Student Union fees, Health and Dental plan premiums, as well as Orientation fees are collected by the University and provided to the Association. These funds are held in Trust by the University and are dispersed periodically throughout the year.

	 2015	2014
Student Union revenue Health and dental plan revenue Health and dental plan expense Orientation revenue	\$ 572,115 302,034 (302,880) 26,005	\$ 483,725 350,641 (358,172) 30,380

5. HEALTH AND DENTAL PLAN

In September 1999, students voted to implement a health and dental plan. The premium was approved by a student referendum in conjunction with the student elections. The referendum permits increases in premiums to cover future increases in the inflation rate or claims experience. Students may increase coverage to include their families by paying an additional premium.

6. RESTRICTED CASH BALANCE

The Association has a restricted bank balance of \$39,000 (2015- \$39,000) related to funding received for the preparation of yearbooks.



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Unaudited Schedule of Fundraising and Grant Revenue

(Schedule 1)

	2016	2015
Advertising	\$ 6,345	\$ 5,847
Awards banquet	940	3,555
Fountain Play Centre, net of expenses	602	(807)
Fundraising, net of donations made	29,134	16,765
Information desks	642	294
Other	 4,563	12,207
	\$ 42,226	\$ 37,861



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Unaudited Schedule of Administrative Expenditures

(Schedule 2)

	2016	2015
Amortization	\$ 4,037	\$ 5,046
Interest and bank charges	2,102	2,146
Membership dues - CFS	41,130	46,139
Office	88,660	87,375
Professional fees	24,386	11,545
Salaries and wages	273,713	247,842
Student services	 67,279	49,654
	\$ 501,307	\$ 449,747



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION

Unaudited Schedule of Student Store and Food and Beverage Services

(Schedule 3)

	2016	2015
REVENUE	\$ 117,442	\$ 127,029
COST OF SALES	62,484	54,306
GROSS PROFIT (47%; 2015 - 57%)	54,958	72,723
Subsidy from Union	4,016	27,149
EXPENSES Advertising and promotion Amortization Cash (over) / short Events and entertainment Interest and bank charges Salaries Supplies and miscellaneous Orientation	- 5,001 228 10,378 321 85,233 15,759 32,936 149,856	390 2,671 255 7,222 718 83,651 17,054 36,565 148,526
LOSS FROM OPERATIONS	\$ (90,882)	\$ (48,654)



MOUNT SAINT VINCENT STUDENT UNION ASSOCIATION Unaudited Schedule of Student Union Fees Income and Expenses

(Schedule 4)

	2016		2015		
Income Balance carryforward Fees collected Student Union campaign fees held CFS fees held in trust Other student fees	40,	369 990 446 -	\$	2,591 597,632 - 40,775 3,997	
EXPENSES Funds held back Bookstore supplies Catering Phone Print shop Parking permits CFS Lease payments Rent	41, 5,	805 683 - 50 226 378 130 223 000		644,995 22,664 15 11,154 150 2,521 372 40,044 3,844 15,000	
INCOME FROM OPERATIONS	62, \$ _572,	690 115	\$	95,764 549,231	

